



News release

Next IP signs distribution agreement with Aastra Telecom

Melbourne, Australia, May 15, 2007 – Next IP Distribution, a value added distributor of business IP telephony solutions, today announced the signing of a distribution agreement with global communications equipment manufacturer, Aastra Telecom.

Encompassing Australia and New Zealand, the agreement provides Next IP with access to new SIP desk phones as well as a wide range of Aastra Telecom's IP based telecommunication solutions including business telephone systems, and SIP voice over DECT wireless extensions.

Nick Touzeau, Director of Next IP said, "Next IP is excited by this opportunity to work with Aastra Telecom. This distribution agreement will enable us to pursue an aggressive growth strategy and continue our commitment to providing market leading products to our channel partners."

"Aastra Telecom's range of high quality, leading edge solutions developed in North America and Europe perfectly suits Next IP's needs and ideally positions us to take advantage of opportunities being presented in the Australian and New Zealand markets," continued Nick.

Nick Dyer, Regional Director of Aastra Telecom added, "This new agreement with Next IP reflects our efforts to expand our local presence. Next IP and Aastra Telecom will offer additional choice and flexibility to customers looking for open-standard telephony and mobility solutions."

Next IP is a value added distributor for the brands that it represents. The range of services that it provides resellers include sales and technical training and support, brand development and sales generation activities.

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About Next IP Distribution

Next IP Distribution specialises in the supply, marketing and support of a range of leading edge wired and wireless IP business telecommunications solutions and associated products that provide cost effective solutions to Australian organisations. For more information, visit www.NextIP.com.au.

About Aastra

Aastra Telecom is a North American business unit of Aastra Technologies Limited ("Aastra"), a global company at the forefront of the Enterprise Communication market. Headquartered in Concord, Ontario, Canada, Aastra develops and delivers innovative and integrated solutions that address the communication needs of businesses small and large around the world. Aastra enables Enterprises to communicate and collaborate more efficiently and effectively by offering customers a full range of open standard IP-based and traditional communications networking products, including terminals, systems, and applications. For additional information on Aastra, visit www.aastra.com.

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