

# Anixter International - Fact sheet

## Who We Are and Why We're In Business

Anixter is the world's leading supplier of products used to connect voice, video, data and security systems. Anixter is also the leading provider of specialty electrical and electronic wire and cable for building construction, industrial maintenance and repair, and original equipment manufacturing, as well as the leader in providing fasteners and "C" Class components to OEMs and production lines. We bundle our products with our innovative Supply Chain Services to help control the cost of our customers' business processes, reduce their investment in inventory, and ensure they get the right product when and where they need it.

Since 1957, we've been leveraging our core strengths as a value-added distributor in order to better serve established and new markets. We are committed to providing innovative and reliable products and services, technical leadership and support, and an ever-expanding global footprint.

## Where We're Headed

Anixter will continue to listen to our customers to understand their specific requirements in the Enterprise Cabling, Security, Wire & Cable, and Fasteners markets. We will remain flexible, innovative, and aggressive in providing outstanding value to every customer we serve.

“ We will continue listening closely to our customers and working hard every day to earn their business by shipping best-in-class products and providing outstanding service.”

Robert Grubbs, President & CEO

## Global Presence

45 countries ▶



## Corporate snapshot

Year founded 1957	Products: 325,000
Number of employees: 6,500	Inventory: \$675 million
2004 Revenues: \$3.3 billion	Customers: 92,000
Sites: 220 office & warehouse locations worldwide	Stock symbol: AXE

## Notable Achievements and Awards:

- Business Week's Top 100 Info Tech List
- Forbes Best Managed Company
- Fortune's Americas Most Admired Companies
- InformationWeek 500
- B-to-B Magazine Top 500 eBusiness

Anixter has three specialized sales groups that serve customers with the following product needs:

- Enterprise Cabling and Security Systems
- Fasteners
- Electrical and Electronic Wire & Cable

## Principal Products & Services

- Products:
- Network Cabling
  - Networking, Wireless and Voice Electronics
  - Security (video surveillance, access control)
  - Electrical and Electronic Wire and Cable
  - Fasteners and Other Small Components ("C" Class)
- Services:
- Technical Support
  - Product Testing and Evaluation
  - Supply Chain Services including:
    - Sourcing
    - Logistics
    - Inventory Management
    - Product Enhancement and Packaging
    - Deployment
    - eBusiness

## Anixter Serves a Broad Range of Markets Including:

- Federal, State & Local Government
- Retail
- Healthcare
- Systems Integrators/Installers
- Telecommunications
- Manufacturing (OEM)
- Utilities
- Broadcast & Entertainment
- Financial
- Education
- Consultants
- Transportation
- Natural Resources

# ANIXTER

Products. Technology. Services. Delivered Globally.

# Anixter Australia - Infrastructure Solution Partners

Copper / Fibre Structured Cabling Systems

Enterprise Networking & Telephony Solutions

Racks, Enclosures & Cable Support Products

CCTV & IP Security Solutions

**SYSTIMAX**<sup>®</sup>  
SOLUTIONS



**SONY**



GENERIC



AussieDuct



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